

A Profile

Who are we?

See Change Consulting (SCC in short), is a coming together of Successful Entrepreneurs and Practicing Subject Matter Experts in the year 2002. SCC has been creating success stories since then with our niche approach and by demonstrating measurable positive changes in the way our clients run their businesses.

Top 5 Services we extend:

- (1) **Highly effective & Superior Training Programs to MSME, SME, Corporate Houses and MNCs. PPT – People, Process and Technology forms the Core of our Training Services.**
- (2) **A Unique Executive Coaching Model (using our optional PMM – Pillars of Mental Mastery approach) to bring Transformation to Individuals and Organisations alike and help them to practice successful, value driven skills and capabilities for all round growth.**
- (3) **End to End Consulting Solutions with FIRE²™ for a “Vertical Take Off” – A Proprietary Consulting Model.**
- (4) **Shape the Youth at the Institutional level to let them evolve a unique identity and help them march towards Career Building, Campus Success, Entrepreneurial Ventures and Value Driven Life Skills - thus creating better Human Environment for the current and future generations.**
- (5) **Extending our B2B Support to Consulting Organizations, Professionals and Subject Matter Experts in helping them get the best of both the worlds.**

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The Navrathna or the 9 Values: How we differentiate from others:

- (1) We closely work with our Clients to achieve Value Proposition while they invest in Training, Coaching and / or Consulting work. We believe that Value unseen in the Business Engagement is not profitable for either.
- (2) We can touch a full range of our client needs, be it complete Business Restructuring, Business Improvement, Top-line & Bottom-line Refinements, Charting of Strategies, Focused Problem Solving or Learning & Development Initiatives.
- (3) We can bring positive business changes, at very affordable costs every time we sign up with our clients.
- (4) Our solid scientific approach and effective proven methods will help organisations, people and groups to improve themselves continuously.
- (5) We always help individuals to attain a sense of empowerment, integrity, belonging, security, understanding and excitement by clearly identifying their strengths and other assets & improving their relationships.
- (6) We bring an effective contribution through our senior and experienced consultants who can tailor their experiences and personal capabilities to suit your circumstances and specific needs by using a range of out-of-the-box approaches.
- (7) We bring a WIN – WIN relationship to the table by working alongside with program participants and offering them coaching and training to ensure that they retain ownership of the problem and its solution.
- (8) We help our clients to Measure the Effectiveness of the Programs we do and always are conscious of “Return on Investment” Perspectives which has created Trust worthy relationship and we enjoy the Repeat business Opportunities from our clients.
- (9) Post Program or Consulting Engagement success revolves around Continuous Information Sharing and Support. Here we make a huge difference by feeding the participants with continuous learning inputs through our FREE weekly Ezine Change Gears (CG). We have been doing this since 2004, week after week and have been reaching and benefiting thousands of avid Self-development learners across the Globe.

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How does our FIRE²™ Consulting Model work?

FIRE²™ is an organically grown & a proprietary model of SCC. It is not just a model; it is a business philosophy - a way of Life.

A Brief look at the compelling steps of FIRE²™:

F - Find: This is where SCC steps in - the exploration or the "Find" stage. We find the real issues, the problems, the opportunities and many more. This is the real challenge in a true consulting approach. *Being able to find what is to be found is half the battle won!*

I - Innovate: Ideas galore! This is the time to wear the "Thinking Cap" and tap into the creative geniuses of the Organisation. This is also the time to find the answer to the MDQ or BDQ (Million or Billion Dollar Question) - how to crack the Da Vinci Code? How to find the right, yet apt solution to the problem, challenge or opportunity at hand? As was aptly said by Arthur Schopenhauer "*Talent hits a target no one else can hit; Genius hits a target no one else can see*". We help the organisation to find targets that apparently don't exist when the search begins but invariably a "spark of genius" lets you find it.

R - Regroup: Having the options and ideas on hand is one thing; converting the same into Goals, as a Fool Proof Action Plan and into a healthy Process for sustained long term use is another. The famed, no-nonsense, logical side of our Consulting Arm takes over here. We let you and your teams convert these great ideas into Measurable Goals and further break them down as Fool Proof Action Plans and help you further convert them into Sustainable, Repeatable Processes.

E - Execute: This is the action mode. Right from establishing some "Quick Wins" and taking you towards the desired end objective, we work closely with your team to ensure that the desired and pre-set end objectives are achieved. Necessary course corrections are administered should we find newer challenges and opportunities while the Plan unfolds into Action.

E - Exit: For any sustainable long term benefit to the organisation, we must also ensure a properly timed "Exit" path. A time by when the project would have successfully completed and the Organisation accrues the benefits; a time by when SCC too makes an Exit after having successfully seen the project through to its logical end, the choice having been made by the client.

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With the FIRE²™ Model in place, we approach every task with the same precision - Be it Training, Coaching or wholesome Consulting. FIRE²™ provides us and the client the building blocks necessary to tackle all these tasks with ease. We deploy our Trainers, Faculties, Facilitators, Coaches or Consultants on a "Need to deploy" basis, bringing excellent ROI to clients thus protecting their investments.

We have been breaking new ground in our Turnkey work for many years now. Our holistic approach has been enabling us to secure the success of our clients and in achieving real business results.

The 4 guiding principles of SCC which forms the backbone of our successful approach are:

- (1) Maintain an outsider's objectivity while applying an insider's Knowledge of the organization
- (2) Build relationships while being up-front about challenges and issues
- (3) Design a role to fit the client's needs and the organizational situation
- (4) Handle roadblocks and deal effectively with difficult challenges and / Or internal clients

With SCC, please be rest assured of certainty and that you will experience your requirements being met on time, within budget and with high quality. We deliver greater efficiency and are responsive to your business needs.

We welcome you; let us explore the FIRE²™ together.

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